



Anne Goss, At Home With Diversity Certification, e-Pro®, ABR, CRS®, DRA, GRI, LSE, LSS, MRP, SFR, SRS

Sales Vice President

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Community Involvement

- Resident of Ohio since 1959!
- Treasurer, Northmont SAY Soccer

In my spare time I love to

- Hike and camp all over the country with my husband of 37 years
- Catch up with my son who graduated from The Ohio State University and works at COSI in Columbus
- Hang around with my daughter and son-in-law who live outside of Cleveland.

Education

- Precious Blood Catholic School & Northmont High School
- Graduate - Realtors Institute
- Dayton Realtors - Leadership Academy
- Women's Council of Realtors Leadership 360

Sales Training

- At Home with Diversity Certification
- Floyd Wickman's S.M.A.R.T. Program
- Sibcy Cline's Steps to Success Program
- Licensed Real estate agent since 1985.

Real Estate Designations

- Accredited Buyer's Representative (ABR) - The ABR® designation is the benchmark of excellence in buyer representation. This coveted designation is awarded by the Real Estate Buyers Agent Council (REBAC) of the National Association of Realtors® to real estate practitioners who have met the specified educational and practical experience criteria.
- At Home With Diversity Certification - A National Association of Realtors® certification with focus upon diversity in business strategies, demographic trends and sensitivity to cultural differences in the marketplace.
- Certified Residential Specialist® (CRS®) - This is the highest professional designation awarded in the residential real estate industry. The designation is administered by the CRS® Council of the National Association of Realtors® and received only after completing courses and demonstrating specific expertise in applied residential real estate marketing.
- Graduate, Realtors® Institute (GRI) - The most sought-after degree in real estate, GRI coursework includes marketing, ethics, real estate law, commercial and industrial brokerage, property management, real estate investment, appraisals, taxation and brokerage management. This nationally-recognized designation is administered through the Ohio and Kentucky Associations of Realtors®.
- e-Pro® - e-Pro Internet professionals have completed a rigorous certification program endorsed by the prestigious National Association of Realtors® (NAR). They are internet professionals who have completed extensive training using the web and are prepared to employ the latest techniques and services for their clients' benefit.
- Short Sales and Foreclosure Certification (SFR) - Short Sales and Foreclosure Certification (SFR). Nationally recognized certification for Realtors who have mastered the training and tools needed to help both buyers and sellers navigate these complicated transactions.
- Seller Representative Specialist (SRS) - Conferred by the SRS Council, this designation recognizes real estate professionals who have completed special education in seller representation.
- Leading Real Estate Service Expert (LSE) - Merited from Leading Real Estate Companies of the World, the LSE recognizes customer service skills that include customer expectations, communication, accountability, and dynamic service.
- Leading Real Estate Sales Specialist (LSS) - Earned from Leading Real Estate Companies of the World, the LSS designation acknowledges refinement of real estate sales skills in branding, strategy development, prospecting and communication.
- Dayton Regional Ambassador (DRA) - The City of Dayton recognizes as "real estate ambassadors" those area agents who are well versed in the benefits of living in the city and in urban home sales.
- Military Relocation Professional (MRP) - Real estate professionals with this designation understand the needs and timetables to make service members' transfers go smoothly as well as appreciate the advantage of military benefits.

Professional Associations

- Dayton Area Board of Realtors
- Dayton Multiple Listing Service
- National Association of Realtors
- Ohio Association of Realtors
- Western Regional Information System (WRIST)

Professional Achievements

- Bronze sales achievement, 2013
- Dayton Area Board of Realtors Sales Leader Club, 2018,2017,2016,2015,2014,2013, 2012, 2005, 2004,2001,1999,1995
- Gold sales achievement, 2017, 2015
- Ohio Association of Realtors President's Sales Club, 2018,2017,2016, 2015, 2014, 2013, 2012, 2006, 2005, 2004, 2003, 1999, 1998, 1996, 1995
- Sibcy Cline Premier Club Member, 2018,2017
- Sibcy Cline Top Club Member, 2018,2017, 2016, 2015, 2014, 2013
- Silver sales achievement, 2018, 2016, 2014
- The Realty Group Award of Achievement 1994-2012

Other Professional Associations

- Women in Business Networking
- Women's Council of Realtors - Dayton Chapter: President, 2013 and 2014
- President - Women's Council of Realtors Ohio - 2018
- Member Theta Phi Alpha
- Women's Council of Realtors Ohio - Treasurer - 2015 - 2016

